Direct of Philanthropy

Recruitment #: S233
Review Date: Immediate review | Open until filled
Department: Advancement
Salary Rate: $80,000 - $85,000

About Western Oregon University:
Western Oregon University is a regional public, mid-sized university – committed to changing lives, strengthening communities and transforming our world. Located in Monmouth, the heart of Oregon’s lush Willamette Valley, WOU is about 20 minutes from Salem, the state’s capital and about 75 minutes from Portland, the state’s cultural hub.

Western is one of Oregon’s oldest public institutions of higher education and was incorporated into the state system as a teacher training institution in 1882. The university offers undergraduate and graduate degrees in arts and sciences, education and professional areas. It’s known for small class sizes, a focus on sustainability and a diverse liberal arts education in a student-centered environment. Western is an emerging Hispanic Serving institution, with 37% of undergraduates being students of color.

Position Summary:
The Director of Philanthropy serves as a key member of the Office of University Advancement and the WOU Foundation. Reporting to the Vice President of Advancement, the Director builds and manages a portfolio of prospective major and legacy giving donors. In addition to direct cultivation, solicitation, and stewardship of major donors and prospects, the Director provides marketing support for the estate and planned giving program.

The Director is a key driver of major, planned and blended gift commitments to provide transformational and long-term support to Western Oregon University.

Click here for the complete position description which includes knowledge areas and preferred qualifications.

Minimum Requirements:
- Bachelor’s degree.
- 3-7 years of major and/or planned gift fundraising experience, financial planning, estate planning, or related experience. Must be able to represent and act as a spokesperson for the University externally through in-person and virtual settings.
- Must maintain strict confidentiality of all constituent information and records.
- Must be willing to travel to attend in-person meetings with constituents within Oregon and out-of-state locations.
- Must be willing to work on evenings and weekends.
- Valid driver’s license and personal transportation available for frequent travel to business meetings (mileage is reimbursed under federal guidelines).
- Successfully pass a background check.

Women, Black, Indigenous and People of Color, veterans, people who identify as LGBTQ+, and people with disabilities are highly encouraged to apply for this position, even if they do not meet qualifications exactly as listed. We are most
interested in finding the best person to fulfill this role within our university community, and that candidate may be someone with transferable skills and experience rather than exact qualifications.

Western Oregon University only considers visa support for Tenure Track employees placed in specialized positions that are continuing regular university appointments for multiple years.

**Required Application materials:** You may submit all materials online at [www.wou.edu/prostaffapp](http://www.wou.edu/prostaffapp)

1. WOU Employment Application form [available here](http://www.wou.edu/prostaffapp) - unclassified/faculty
2. Cover Letter that addresses your qualifications for the position.
3. Resume
4. Review the Board Statement on [Diversity, Equity, Inclusion, and Accessibility](http://www.wou.edu/hr/diversity) and respond to the following [Diversity questions](http://www.wou.edu/hr/diversity)

**Additional Application information:**
Contact information for three professional references will be requested from finalists.

**Background/Education Check:**
A criminal background check will be completed as a condition of employment. Education checks are processed for positions requiring a formal degree as a minimum requirement.

**Employee COVID-19 Vaccine Requirement:**
All WOU students and employees are required to be fully vaccinated against COVID-19. All newly hired employees must meet the vaccination requirement or file an exemption prior to their first day of employment.

**Benefits:**
Western Oregon University offers an excellent benefits package for eligible employees which includes 95% premium paid healthcare, a generous retirement and vacation package, and reduced tuition rates for employee, spouse or dependent at any of the Oregon Public Universities. [http://www.wou.edu/hr/benefits/](http://www.wou.edu/hr/benefits/)

**Equal Employment Opportunity:**
Western Oregon University is an equal opportunity employer that is committed to diversity, equity and inclusion in the workplace. We celebrate our inclusive work environment and encourage people of all backgrounds and perspectives to apply. We embrace our differences, and know that our diverse team is a strength that drives our success.

**Accommodation Requests:**
Western Oregon University is committed to developing a barrier-free recruitment process and work environment. If you require any accommodations, please email us at employment[at]wou.edu and we will work with you to meet your accessibility needs.
**Veterans Preference**

Applicants are eligible to use Veterans’ Preference when applying with Western Oregon University in accordance with ORS 408.225, 408.230 and 408.235; and OAR 105-040-0010 and 105-040-0015. Preference will be given only if the applicant meets the minimum criteria of the position and electronically attach the required documentation at the time of application. For information regarding Veterans’ Preference qualifications, visit [http://www.oregonjobs.org/DAS/STJOBS/vetpoints.shtml](http://www.oregonjobs.org/DAS/STJOBS/vetpoints.shtml)

Please note that due to the volume of resumes received, we are unable to contact each applicant regarding the status of each position or reply to candidates’ inquiries via phone or email.